

## **BD/Marketing/Sales Professionals**

Sentek Instrument LLC is a high-tech company with its focus on developing and manufacturing unique photonic sensor instruments. We are seeking highly motivated and experienced professionals in business development, marketing or sales to join our team.

### Key Responsibilities

- Develop business opportunities, establish key partnerships and execute sales
- Collaborate with product development and manufacture teams to ensure the company's offerings meet customer needs
- Create or otherwise manage marketing materials

### Qualifications

- Significant experience with business-to-business marketing/sales
- Experience working with aerospace, oil/gas, or power industries especially on sensors, measurement instruments or optics related a strong plus
- Self-motivated and goal driven
- Willing to travel
- Strong communication and negotiation skills
- Excellent time management and organizational skills

We operate in the Virginia Tech Corporate Research Center, located in beautiful Blacksburg, Virginia. People at Sentek enjoy not only great opportunities for professional growth in the fast pace vibrant work environment, but also the high-quality college town style of life in Blacksburg with their family. We offer a competitive compensation package including 401(k) matching, PTO, HSA and retirement plan. For interested candidates, please send your resume and cover letter to [hr@sentekinstrument.com](mailto:hr@sentekinstrument.com).